

2020 ANNUAL REPORT &

STATEMENT OF FINANCIAL POSITION

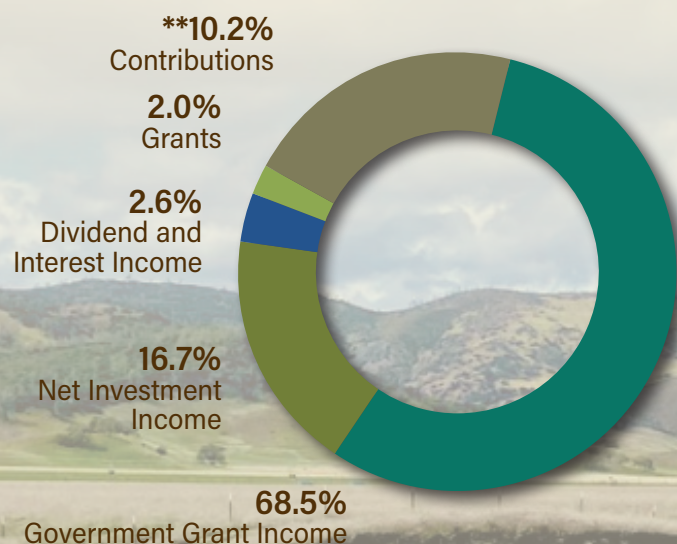
December 31, 2020

ASSETS	
Cash and Cash Equivalents	\$ 280,766
Restricted Cash and Cash Equivalents	2,125,921
*Investments	31,068,959
Pledges Receivable	106,788
Accounts Receivable	107,969
Projects in Development	822,736
Donated Property Held for Sale	1,000,000
Conservation Easements	3,451
Mitigation Deposit	127,748
Property and Equipment	686,246
TOTAL ASSETS	\$ 36,330,584

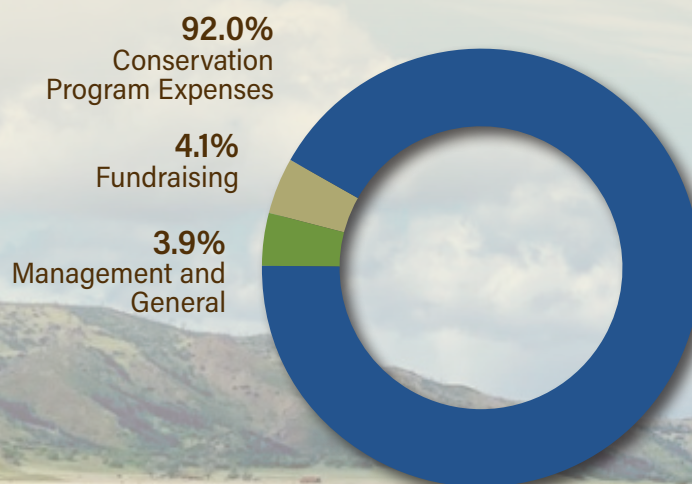
LIABILITIES & NET ASSETS	
Accounts Payable & Other Liabilities	\$ 197,986
Mitigation Liability	125,000
Deferred Revenue	10,010
Notes Payable	247,400
TOTAL LIABILITIES	\$ 580,396
Net Assets	
Without Donor Restrictions	8,099,400
With Donor Restrictions	27,650,788
TOTAL NET ASSETS	\$ 35,750,188
Total Liabilities and Net Assets	\$ 36,330,584

*Comprises net assets that include restricted endowments for our perpetual stewardship responsibilities on the more than 344,000 acres that have been forever conserved through the Rangeland Trust.

2020 REVENUE & OTHER SUPPORT



2020 EXPENSES



**Includes gifts for annual support and endowments.

FINANCIAL SUMMARY

ACCOMPLISHING OUR MISSION TOGETHER

Thank you for helping us protect California's open spaces and the life sustained by rangeland. 2020 was a turbulent year for many, but, no matter what, you helped us stay resilient. With your support, we conserved nine ranches totaling 9,273 acres for a year-end total of 344,294 acres of permanently protected rangeland. We wouldn't have been able to do this without you! Together, we ensure that these landscapes will remain vibrant, working lands stewarded by ranching families for generations.

9,273

ACRES

OF RANGELAND
PERMANENTLY PROTECTED



10

MILLION DOLLARS

ANNUALLY IN ECOSYSTEM
SERVICES CONSERVED



5,272

ACRES

OF OAK WOODLAND HABITAT
PROTECTED



8

PLANT SPECIES

OF SPECIAL STATUS HABITAT
PROTECTED



18

WILDLIFE SPECIES

OF SPECIAL STATUS HABITAT
PROTECTED



10

MILES

OF FRESHWATER STREAMS
CONSERVED



20

BRIEFINGS

HELD WITH POLICYMAKERS
SHOWING THE VALUE OF
RANGELAND



400

PEOPLE

CONNECTED TO THE LAND
THROUGH VIRTUAL AND
IN PERSON EVENTS



4

VIDEO RANCH TOURS

SHARED ON SOCIAL MEDIA
GENERATING 4,600 VIEWS



2020 ANNUAL REPORT THANK YOU DONORS

JANUARY 1, 2020 THROUGH DECEMBER 31, 2020

32 WINDS WINE LEO AND CAROLYN ACQUISTAPACE PETER AND BECKY ADAMS WENDY AGUILAR GILBERT AGUIRRE GREG AND CINDY AMARAL AMAZONSMILE FOUNDATION ANDREINI AND COMPANY ANONYMOUS AT&T EXTERNAL AFFAIRS ELIZABETH B. AUSTIN MURPHY AUSTIN ADAMS SCHOENFELD LLP AVENALES SPORTSMEN'S CLUB DEAN AXELROD DAVID AZEVEDO JOHN AND CYNTHIA BACON III SHARON BAKER J.B. AND TAFFY BALCH WOODY AND JANE BARNES HERB AND MAREVA BARTHEL KING AND ANA BECHTEL GERALD BEESON DOUGLAS BELL THE BENEVITY COMMUNITY IMPACT FUND PAUL AND REBECCA BESTWICK MATT AND CARMALIA BIAGGI BILL AND SHIRLEY BIANCHI ELIZABETH BIXBY JANEWAY FOUNDATION BARBARA BLACKWELL STEVE BLANK JIM BLECHA MATT AND LESLIE BLOOM BNY MELLON PAUL AND SANDI BONDERSON, JR. CLAY BOSS GEORGE AND RUTH BRADFORD FOUNDATION MARK H. BRADFORD SHARON BROBERG ANN BROMFIELD AND LYNDA LAUGHRIN JEHANNE BROWN JONATHAN W. 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SUSAN PETROVICH
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