

Our Mission: To serve the land, people, and wildlife by conserving California's working rangelands.

## HANSON RANCH: PLANNING FOR THE FUTURE

The question of succession weighs heavily on the mind of nearly every rancher: "Who will take over my ranch once I am gone?" According to the USDA, within the next two decades, approximately 70 percent of U.S. farming and ranching operations will confront this issue. While the next generation often assumes responsibility, this isn't always the case, necessitating careful planning and arrangements to safeguard the operation into the future.

For the late Louise Hanson, the original proprietor of the Hanson Ranch, a conservation easement emerged as a cornerstone of her estate planning.

Louise hailed from the Moulton family—a family deeply engrained in Orange County's ranching heritage since the late 1800s. They owned Moulton Ranch, formerly known as Rancho Niguel, which spanned over 22,000 acres of rangeland in El Toro, California. Growing up on the ranch, Louise spent time riding horses alongside her father and helping run the family's cattle operation; she developed a deep passion for the lifestyle and the business.

As the county's population surged over the years, space for ranching dwindled, and the family reluctantly sold the ranch in the late 1960s. The loss fueled Louise's desire to find a place of her own to carry out her ranching dreams.

After visiting the Santa Barbara area several times, Louise felt that the region reflected much of what she remembered of her younger years ranching in Orange County. In 1972, Louise and her husband, Ivar, laid down roots in Santa Barbara County on property off Highway 1, nestled along the Gaviota Coast. Over time, they meticulously assembled eight separate ranches, creating 14,000 acres of contiguous open space for their ranching pursuits.

Ivar's passing in 1979 marked a tragic loss. But, like any resilient rancher, Louise persevered. She single-handedly ran the ranch in his absence during an era when less than five percent of ranches in the United States were



Louise Hanson with her sister and Jeff Mathis's grandmother, Charlotte.

owned or managed by women. Despite the odds, she remained resolute in nurturing the land and livestock for as long as she could on her own—a true testament of her grit and determination.

When the time came to plan for what was next, and with no children of her own, Louise decided to transfer the land to her sister, Charlotte's family upon her passing. But first, she wanted an additional layer of protection to ensure the

*(Continued on page 11)*

Hanson Ranch, Santa Barbara County

### INSIDE THIS ISSUE

LEADERSHIP LETTER .....	2
WELCOME NEW BOARD MEMBER, JARED MATHIS .....	2
IN MEMORIAM .....	3-4
OPENING THE GATE TO GIVING BACK: ROBIN FLOURNOY'S STORY .....	5
RECAP OF WINTER EVENTS .....	6

SHARE IN THE EXPERIENCE OF CONSERVING LONE STAR RANCH .....	7
THANK YOU DONORS.....	8-9
3 GREAT WAYS TO GIVE FROM YOUR IRA .....	10
HANSON RANCH STORY CONT. ....	11
UPCOMING WORKSHOP: CONSERVING YOUR LEGACY .....	12



## BOARD OF DIRECTORS

### CHAIR

Carolyn Carey, Alturas

### VICE CHAIR

Clayton Koopmann, Sunol

### SECRETARY

Sylvia Cattani, Bakersfield

### TREASURER

Bruce Hart, Glen Ellen

### PAST CHAIR

Andy Mills, Placerville

### DIRECTORS

Michael Dennis, Santa Margarita

Angelo Genasci, Sierra Valley

Valerie Gordon, Alpine County

Mark Lacey, Lone Pine

Kyle Lucas, Fields Landing

Jared Mathis, Laguna Hills

Doug McDonald, Palos Verdes Estates

### EMERITUS COUNCIL

Devere Dressler, Gardnerville, NV

Jack Hanson, Susanville

K. Mark Nelson, Wilton

Dan O'Connell, Colusa

Steve Sinton, Shandon

Darrel Sweet, Livermore

Darrell Wood, Vina

### STAFF

Michael Delbar, Chief Executive Officer

Jon Cartwright, Finance Director

Jackie Flatt, Conservation Director

Shannon Foucault, Development Director

Alyssa Rolen, Communications Director

Steve Blank, Principal Gifts

Nancy Schaefer, Senior Project Manager

Brent Duka, Annual Giving Manager

Robin Hanson, Programs Manager

Mikie McDonnell, Stewardship Manager

JT Reiser, Transaction Manager

Madison Goss, Communications Specialist

Mike Norberg, Accounting Specialist

Katerina Webster, Transaction Specialist

Joyce Vitug, Development and Events Associate

Kassie Yde, Executive Assistant

Justin Gallo, Rangeland Steward

## LEADERSHIP LETTER

Dear Friend,

We kicked off 2024 with a bang here at the Rangeland Trust. Coming off the heels of our 25<sup>th</sup> anniversary, we vowed to uphold our strong momentum by working harder than ever before to turn more conservation dreams into reality for more ranching families.

I'm proud to share that with your help, we've already completed three conservation projects this year! Two more ranches were added to our conservation count in Lassen and San Joaquin Counties, and we were able to help a family in Sacramento County add to their conserved landscape. That means that to date, we've helped **91 ranching families** forever protect **395,472 acres** of pristine working rangeland.

Thank you for sharing in this commitment to preserve California's critical working landscapes and the natural resources they support. Your dedication to the land is an inspiration to all of us, and together, we will continue to make more conservation possible throughout this year and beyond.

Sincerely,



Michael Delbar  
CEO

## WELCOME JARED MATHIS TO THE BOARD OF DIRECTORS

The California Rangeland Trust is pleased to welcome Jared Mathis to the Rangeland Trust Board of Directors.

Jared is a descendent of the Moulton family—a multigenerational ranching family with deep roots in Orange County. His great-grandfather, Lewis Moulton, started the family's ranching legacy in 1895 with the purchase of the Moulton Ranch, which encompassed Rancho Niguel, stretching from Irvine to San Juan Capistrano. Jared's grandmother, Charlotte, was the sister of the late Louise Hanson who you read about on page 1.



Bringing savvy business experience, practical ranching knowledge, and a passion for protecting agricultural working lands, Jared is a strong addition to the board. He currently serves as the CEO of the Moulton Company, a private equity investment company involved in commercial, industrial, and residential real estate. He also serves as president of the Moulton Museum and owns Moulton Farms, Mathis Ranches, and Bar M Cattle company. Additionally, over the last 25 years, he's worked with or served on boards with non-profit organizations in every state in America. Jared resides in Laguna Hills with his wife and three daughters.

You can learn more about Jared and his work with the Moulton Museum by listening to our *Tuned in to the Land* podcast, Season 2, Episode 9 at: [rangelandtrust.org/podcast](http://rangelandtrust.org/podcast)

# EMPTY SADDLES

*These past few months, we have lost many friends of the organization to the rangelands in the sky. We remember them here and forever in the lands they fought to protect.*

## LUCY PENNING IN MEMORIAM

Lucy Penning passed away peacefully at her home in Gridley, CA on February 10, 2024. Lucy grew up on her family's cattle ranch in Leesville, CA. She attended Stonyford School and Mercy Academy in Red Bluff. In her youth, she was active in 4-H, played banjo, loved riding horses, and enjoyed raising calves and sheep. After marrying Pat Penning in 1976, they moved to Gridley in 1981 where they farmed rice and walnuts. Lucy had a green thumb and enjoyed growing flowers and vegetables. Known for her cooking and gardening, she loved entertaining and feeding family and friends. She owned and rode horses her entire life and in later years, bred and raised cutting horses for competition. In 2016, Lucy and her family completed a conservation easement on their Epperson Place Ranch in Colusa County's iconic Bear Valley. Lucy will be deeply missed by all who knew her.



## BOB FOSTER IN MEMORIAM

Sheldon Robert "Bob" Foster, 93, of Oroville, CA passed away peacefully at his ranch on January 21, 2024. Bob was a third-generation cattleman, following in the footsteps of his parents and grandfather. As a teenager, Bob worked for his father and mother and stepfather in their respective cattle operations, while also beginning to acquire his own herd. After high school, he continued to work with his parents and grew his own operation, leasing properties as they became available. After his father's death in 1958, Bob took over running the ranch that was started by his grandfather. He had an incredible work ethic, was a skilled horseman and could turn his hand to almost any practical skill, including welding, carpentry, and electrical work. He was a well-respected cattleman and was admired for his devotion to his ranch and family. In addition to his busy ranch life and serving as a dedicated family man, Bob was an avid hunter who enjoyed deer hunting on the property where he had spent his entire life. Before his passing, Bob, along with his family, was in the process of pursuing a conservation easement with the Rangeland Trust; we wish we would have been able to make his conservation dream a reality during his lifetime. Bob will be forever remembered for his deep integrity, endearing charm, and wonderfully dry sense of humor.



## LEGACY COUNCIL

### CHAIR

Jessica Schley

### MEMBERS

Michael Campbell  
Pam Doiron  
Devere Dressler  
Glenn Drown  
Angelo Genasci  
Valerie Gordon  
Alexandra Gough  
George and Cassandra Gough  
Erik Gregersen  
Sherry Harkins  
Bruce and Elizabeth Hart  
B. Wayne Hughes Jr.  
Natasha Hunt  
Eric Hvolboll  
Caroline Power Kindrish  
Lynn Kirst  
Richard and Sharon Kline  
Tim Koopmann  
Jack Kuechler  
Ken and Julie LaGrande  
Eric and Megan Lindberg  
Paul and Tina McEnroe  
Morris Noble Jr.  
Will and Danice Noble  
Hayes and Patricia Noel  
Rylee Pedotti  
Steve and Liz Peterson  
Steve and Jane Sinton  
Scott and Karen Stone  
Adrianna Pope Sullivan  
Emily Taylor  
Molly Taylor  
Ben and Cheryl Trosky  
John Vosburgh

## VISIONARIES' CIRCLE

Herb and Mareva Barthels  
Lorraine Bazan  
Robert W. Carrau, Jr.  
Michelle Cox  
Robin Flournoy\*  
Valerie Gordon  
Erik Gregersen  
Sheila Head  
Lynn Kirst  
Richard and Sharon Kline  
Colleen Lenihan  
Keith Whiting Moore  
John Quinlan and Elizabeth Currie  
Marilyn Russell  
Steve and Jane Sinton  
Nita Vail  
Sheila Varian\*  
Requested anonymous (4)

*\*Deceased*

## FRANZISKA SCHABRAM IN MEMORIAM

On the afternoon of January 15, 2024, Franziska Schabram peacefully passed away at her home from her battle with cancer. Her cancer journey was one of courage and resilience and demonstrated the same fighting spirit she had exhibited for so many years on behalf of her land and all the creatures on it. Born and raised in Mönchengladbach, Germany, Franziska loved travel and adventure from an early age. With her husband Roland and their three daughters, the family moved to the Bay Area in 1996. In 1999, they were ready to pursue Franziska's dream and bought their first 10-acre ranch in El Dorado County. By 2005, their ambition had outgrown the property and the family moved to Calaveras County where they purchased the Rana Ranch outside of Valley Springs, CA, and ultimately grew it to be a 750-acre, self-sustaining cattle ranch. Though Franziska would never stop traveling the world, Rana Ranch was home. In her biggest act of foresight and love for the land, Franziska ensured that Rana Ranch would forever remain untouched and unspoiled by the hands of development through her pursuit of the ranch's conservation with the Rangeland Trust. Through her selfless dedication, she leaves behind a legacy that transcends her own lifetime—a legacy of stewardship that speaks to her vision for a world where nature and humanity coexist harmoniously.



## ORRIN SAGE IN MEMORIAM

Orrin Sage passed away unexpectedly on February 12, 2024 in Grass Valley, CA. He and his wife, Cindy, lived in Santa Barbara for 50 years before returning to the land and ranching in Northern California. They shared a common vision for their life works, a long marriage, a small but successful consulting firm and a love of teaching in the Environmental Studies Program at the University of California, Santa Barbara. Sage Associates provided environmental and agricultural consulting for over 50 years and was instrumental in the early development of conservation easements. Throughout his career, Dr. Sage worked on agricultural studies on more than 3 million acres of land in California and Nevada. Of that, over 700,000 acres are now within conservation easements, including the Hearst Ranch in San Simeon, CA which is conserved through the Rangeland Trust. A longtime donor and trusted consultant of the organization, Dr. Sage was a huge believer in the work of the Rangeland Trust and was passionate about protecting working landscapes. He will be dearly missed.



## HUGH A. WALKER IN MEMORIAM

Judge Hugh A. Walker, a third-generation rancher from Livermore, CA, passed away peacefully on October 10, 2023. The honorable Judge Walker attended local schools before obtaining his law degree from Santa Clara University. He later went from practicing law to becoming a Superior Court judge for the State of California. Among his many other accomplishments, Judge Walker was a pioneer in wind energy and grass-fed beef. The Walker Ranch has been in the family for over 100 years and is home to cattle and wind turbines that help power the East Bay. In 2000, Judge Walker and his family completed a conservation easement on their ranch with the Rangeland Trust, forever ensuring critical habitat for a variety of wildlife species, including the California Tiger Salamander, San Joaquin Kit Fox, Western Burrowing Owl, and the California Red-legged Frog. Judge Walker lived life with authenticity, zest, and always had a sparkle in his eyes. He will be remembered by all for his sense of humor, abiding love of family, friends, ranch life, and his affection for all animals, especially dogs.



# DONOR FEATURE

## OPENING THE GATE TO GIVING BACK: ROBIN FLOURNOY'S STORY



"As long as you could get on and off your horse and open a gate, you were working!"

Robin Flourney cherishes memories of growing up in beautiful Portola Valley, where she became rooted in the traditions of ranching and its Western heritage. "I knew I wanted to be involved with this for the rest of my life."

Robin's profound love for the land was inherited from her father, Harry. Like his daughter, Harry was fascinated by the rolling hills and grazing cows as a child. During Sunday drives up and down the San Francisco Peninsula with his parents, Harry would find himself staring out the window and telling his mom and dad how he dreamed of having cows of his own one day.

After marrying and starting a family, Harry leased land in Menlo Park and set up the family ranch. For over 30 years, buying and selling cattle became his passion. But it was training horses that caught the attention of his youngest daughter, Robin.

Robin was fortunate to be exposed to many different hobbies as a child, notably through her mother's preferred avenues of dance classes and piano lessons. However, being out on the ranch, running cattle, and training horses with her father had lit the fire inside of this little gate-getter. By ten years old, Robin was already training and showing horses.

Later, with a degree in agricultural business from Cal Poly San Luis Obispo and her Masters from Santa Clara University, Robin landed her first job as a lender for Bank of America, specializing in agri-business. From there, she was able to make a difference in what she held dear since she was an adolescent. She loved being involved in agriculture from a business perspective.

"I was helping people in ag grow their businesses!"

After closing the book on a fulfilling career in banking, Robin continues her support for California ranchers. No stranger to social media, she actively campaigns to educate her audience about rangeland and agriculture. Recently, one of her followers reached out: "Robin, I have learned so much from you about agriculture. I appreciate all that you share on Facebook. I would have never known!"

This fuels Robin on her mission of paying it forward. Her parents encouraged her to always "give back." When she was introduced to California Rangeland Trust, she instantly became a supporter. Fifteen years later, Robin joined our Visionaries' Circle when she named the organization as a beneficiary of her retirement account.

Robin has a deep appreciation for the ranching community, and she remains enthusiastic about efforts to spread conservation awareness. Thank you for all your support, Robin!

## ROBIN FLOURNOY IN MEMORIAM

*After interviewing her and writing the above story, our hearts were shattered as we learned that our dear friend, Robin Flourney, sadly passed away on March 16, 2024. We will all remember Robin for her bright spirit, infectious smile, giving heart, deep love of the land, and unwavering passion for protecting the Western way of life. She will be deeply missed by all. Happy trails to you in heaven, Robin Flourney.*



# REUNIR WITH THE RANGELAND TRUST

On February 8<sup>th</sup>, nearly 150 guests came together at The Maker's Son in Los Alamos for the annual *Reunir with the Rangeland Trust*. This event serves to connect new and old friends along the Central Coast over their shared appreciation of the western lifestyle and passion for preserving it in the region. This year's event featured a panel presentation led by Legacy Council member, **Lynn Kirst**, featuring local artists who have been inspired by working lands. Special thank you to creators **Chris Chapman, John Iwerks, Rick Layman,** and **Bill Reynolds** for serving on the panel. We are also grateful to lead sponsor **Rio Vista Chevrolet**, as well as longtime sponsors **Brownstein Hyatt Farber Schreck, Susan Petrovich, La Paloma Ranch,** and **Happy Canyon Ranch** for making this event possible through their sponsorships.

Visit our blog to view more photos from the event: [rangelandtrust.org/blog](http://rangelandtrust.org/blog)



# LONE OAK SPRINGS RANCH TOUR

Demonstrating our "boots on the ground" conservation efforts, the Rangeland Trust and local prospective ranching partner, Rick Taggard, welcomed 60 guests on February 10<sup>th</sup> to the Lone Oak Springs Ranch in Santa Maria, CA. We are grateful to everyone that came out to experience a day on the land and see responsible ranching in action. Special thank you to Rick and the whole Taggard family for opening their gates to us and sharing their magnificent property with all of us. We look forward to getting more people out on the land in other parts of the state soon.

Visit our blog to view more photos from the event: [rangelandtrust.org/blog](http://rangelandtrust.org/blog)

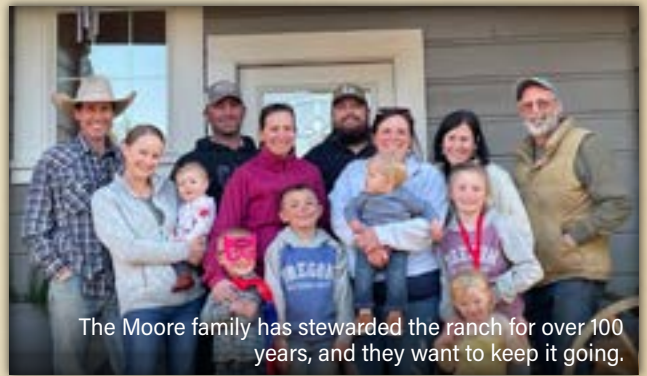


# CALL TO ACTION

## SHARE IN THE EXPERIENCE OF CONSERVING THE LONE STAR RANCH

A century ago, the purchase of the Lone Star Ranch was sealed with a transaction of five gold coins. For five generations, the family stewarding this ranch has learned so much from the land and enhanced their care to align with the unique ecosystems here. Now, ranch owners, Mark and Dina Moore, are seeking the next step: permanent conservation of the Lone Star Ranch.

A real issue is surfacing in ranching these days, as the upcoming generation shows reluctance to return to the land on which they grew up. With the rising costs of ranching, it is extremely challenging for the next wave of stewards to keep operations viable. Add in the abandoned marijuana cultivation sites and elevated foreclosures neighboring the Lone Star Ranch, and you can see how the Moore Family is up against an uncertain outlook.



The Moore family has stewarded the ranch for over 100 years, and they want to keep it going.

**All of the work that's being done to preserve the land could be at risk without a new generation of stewards.**

Mark and Dina have three children—son, Jake, and daughters, Lauren and Teal—who understand this risk, and want to step up and take their turn to safeguard this land. They want to preserve its natural beauty and support its inhabitants. Who better to understand the unique needs of Lone Star Ranch than the children of the family that has cared for it for over 100 years? And they've already demonstrated their desire to take the reins.

They've been following in the steps of their ancestors—learning from the land and integrating new ways to improve their management and stewardship. Recently, they have implemented practices that shrink the ranch's environmental footprint and support the needs of local wildlife while reducing carbon output in the atmosphere. Jake, Lauren, and Teal give us hope for the next generation entrusted with caring for California's rangelands.

If we continue to lose those who steward the land, how can we preserve the very rangelands we are working so hard to protect? **With fewer young people returning to the land, it's important that we make staying on the ranch possible for those who want to be there.** And Jake, Lauren, and Teal want to be there! You can be part of providing such critical continuity for the Lone Star Ranch.

Conserving makes it easier for transitioning lands across generations. You can help Jake, Lauren, and Teal stay on the lands they know, while helping to stop the rapid loss of working agricultural lands in California. Please give so they can have the same opportunities as the Hanson Family (from page 1).

**The lands you love are losing the people who can care for them. But you can help.** Send in your gift to help conserve the Lone Star Ranch so that it can be permanently protected for all generations to come.

[Use the enclosed envelope to make your gift today.](#)

# THANK YOU DONORS

NOVEMBER 1, 2023 THROUGH MARCH 31, 2024

LEO AND CAROLYN  
ACQUISTAPACE  
JOHN AND JUDY AHMANN+  
JIM AND NANCY  
AITKENHEAD\*  
CAMERON AKERS AND  
MONICA MOLLOY\*  
GREG AND CINDY  
AMARAL\*+  
MEG ANDREWS  
ANONYMOUS (3)  
TERRI ARINGTON\*  
MARIAN ASHE  
TOM AND JULIE ATWOOD\*  
JOHN AND ELIZABETH  
AUSTEL\*  
JON AUSTIN  
JANE BARNES\*  
LORRAINE BAZAN\*^  
PATRICIA BELTRANENA  
BENEVITY COMMUNITY  
IMPACT FUND  
MIKE AND MARTIA BENNETT  
MATTHEW AND CARMALIA  
BIAGGI  
WILLIAM BIANCHI  
CHARLES BLACK\*  
CHRISTOPHER AND DEBRA  
BLAKE\*  
STEVE BLANK  
JIM BLECHA  
MICHAEL BONDELLO  
RICHARD AND LINDA BOYD  
MARK BRADFORD  
BERT AND CAROL BRAUN\*  
BART BROWN  
NANCY W. BROWN  
BROWNSTEIN HYATT  
FARBER SCHRECK LLP  
TONY AND MIMI BROWN  
LINDA MORNELL AND  
STOCKTON BUCK  
JOHN AND SUE BURK  
MARY CALDERA  
NANCY CALLAHAN  
CAROLYN CAREY  
JON CARTWRIGHT  
ARNOLD AND SYLVIA  
CATTANI\*  
REID AND ROBIN  
CEDERLOF\*  
CHALTEN FUND, MARIN  
COMMUNITY FOUNDATION  
RUSSELL CHAMBERLIN AND  
MONIKA CHAMBERLIN  
MCCOY\*  
NATE CHANCE\*  
MARY CHAPMAN  
LINDA COLBERT  
JOE AND JOSINA CONANT

ISLAND PACKERS\*  
KATHI CONNALLY  
WILLIAM AND LOUISE  
CONNELL\*  
CYNTHIA COOLEY VEST\*  
LYNNE COSYNS\*  
COWPOKE FOUNDATION  
DREW DAVIDSON\*  
RICK AND KERRY  
DEBENEDETTI  
MICHAEL AND KATHERINE  
DELBAR  
FRANK DOHN\*  
PAM DOIRON\*  
KAREN DORN\*  
DAVE DORRANCE  
STEVEN DORRANCE  
THOMAS DOUGLAS  
GLENN AND MARGARET  
DROWN\*  
BRENT AND COURTNEY  
DUKA  
DAVID AND JOAN DUKA  
CATHY DUNCAN  
SCOTT AND INGE DUNCAN\*  
JOHN AND BARBARA  
EGGERT  
LINDA ELLIOTT\*  
CATHERINE EPPERSON  
KIM AND DAVE ERICKSON  
JACQUELYN FLATT  
GRACE FERGUSON  
FIDELITY CHARITABLE  
LARRY AND SUSAN  
FISHMAN\*  
FITCH FAMILY RANCH  
ELIZABETH FLOOD  
STEVENSON\*  
ROBIN FLOURNOY\*^  
WILLIAM AND BONNIE  
FOGARTY  
SHANNON AND PETER  
FOUCAULT  
EUGENE AND MARIAN  
GABRYCH\*+  
GEORGE GAMBLE  
MOLLY AND MARK D.  
GAMBLE\*  
CHRIS AND FAYE  
GANSBERG\*  
MARK CONNOLLY AND  
CELESTE GARAMENDI  
MATTHEW AND CYNTHIA  
GAUSE  
HARRY AND GAIL GELLES  
MARY JANE GENOCHIO  
CHERYL GIEFER  
PAMELA GLANZMAN  
JIM AND KATHY GLINES\*

CHARLENE GLINES  
BACZKIEWICZ  
GOOGLE  
MADISON GOSS  
GRAND NATIONAL  
FOUNDATION  
ERIK GREGERSEN\*^  
NICK AND KAREN GURIEL  
LINDSEY HAHN SPAAK  
MICHAEL AND ELAINE  
HAMILTON  
MARTHA HASTINGS  
NEWLIN AND ELIZABETH  
HASTINGS\*  
STEPHEN AND BARBARA  
HEARST+  
GERALDINE HENRY  
MARY HEYDEN AND DAVID  
ANDERSON\*  
STEPHANIE AND GREG  
HIBBITTS  
BART HILL  
DAVID AND NANCY HILL  
HOLDFAST COLLECTIVE  
DEBORAH S. HONEYCUTT  
B. WAYNE HUGHES+  
VICKY AND CHUCK  
HUGHES\*  
KEN AND BOBBI HUNTER\*  
ERIC HVOLBOLL\*  
WILLIAM AND MARY  
INOUE  
DEMING ISAACSON  
JOHN ISAACSON AND JENNY  
PETERSEN  
PETER AND NANCY  
JACKSON  
AL AND CHRISTIE JAHNS  
GREG HACKETHAL AND  
PENNY JENKINS  
SI AND KAREN JENKINS\*  
DOUGLAS JENSEN  
JOHN S. KIEWIT MEMORIAL  
FOUNDATION  
ALEX AND KELSEY KAROL  
DENNIS KELLER  
KODY AND DANIKA KESTER  
LYNN KIRST\*^  
RICHARD AND SHARON  
KLINE\*^+  
JOSEPH AND PENNY  
KNOWLES  
KEVIN AND KATHY  
KNOWLES\*  
DOUG KNUDSON  
ROBERT KRUEGER\*  
HENRY N. KUECHLER IV  
STEVEN AND MEREDITH  
KUPFERMAN  
CHERYL LAFRANCHI

THE LAND TRUST FOR  
SANTA BARBARA COUNTY  
PETER AND HILARY  
LAPIDUS  
ANDREW AND DEBBIE  
LAROCHE  
KATHARINE LARSEN  
MARK PETERS AND  
MICHELE LASGOITY\*  
JOY LAW  
RICHARD AND MAHLON  
LAWTON  
LIBERTY MUTUAL  
ERIC AND MEGAN  
LINDBERG  
TERRY AND MISTY LINDLEY\*  
SUSAN LITTERAL\*  
KYLE LUCAS\*  
JEFF HERTEN AND DEBBY  
LYON\*  
MARTIN AND STACEY  
MACHADO  
LAWRENCE AND JEANNE  
MAILLARD  
JOHN MARTIN  
NANCY MARTIN\*  
LAURA MAYER\*  
LAUREN MCALISTER  
LINDSAY AND JOHN  
MCCREA  
STEVE MCDONALD  
MIKIE MCDONNELL  
MEME MCGINTY  
MARK AND MEGAN  
MCKEAN  
JAMES AND CHERYL  
MERRILL  
META  
KEVIN MILLER  
STEVE AND LADEEN MILLER  
ANDY AND CANDICE MILLS  
KEITH WHITING MOORE\*^  
MELISSA MOORE  
MOLLY MORRIS\*  
MICHELE MULLER  
WES AND JOCELYN  
MEYERS\*+  
CHARLES NELSON  
GARY AND ANNA NETT\*  
JOE AND ALICE OLLA  
ONDERDONK FAMILY\*  
MYRON AND SHARON  
OPENSHAW  
BARBARA PARSONS  
PASADENA COMMUNITY  
FOUNDATION  
PAYPAL GIVING FUND  
GREGORY AND CHRISTINE  
PELLIZZON  
CHARLES PERKINS

SUSAN PETROVICH\*  
 DON PETTIBONE  
 EMMY LAINE PICKETT  
 TIMOTHY PIVATO  
 JIM AND MARIANNE POETT  
 PATRICIA AND JOHN  
 POMIDOR  
 BILL POWER  
 STEVAN POWER  
 CHUCK PRITCHARD  
 MELVYN QUINONES  
 RENAISSANCE CHARITABLE  
 FUND  
 BRUCE AND KATHY  
 RENFREW\*  
 MELANIE REYES  
 WAYNE AND MARCIA RICE  
 ROBERT RICKARD  
 RIO VISTA CHEVROLET  
 RICK ROBERTI  
 DOUG AND KAREN ROBERTS

ROCCO AND KATHY  
 ROBERTS, ROBERTS  
 LIVESTOCK LP\*  
 EVELYNE ROMINGER\*+  
 RICK AND PATTY ROMINGER+  
 MARY ROSS  
 LINDA RUSH\*  
 MARILYN RUSSELL^+  
 BART RUUD  
 RAYCHEL SABATH  
 LARRY SAGE\*  
 ORRIN AND CINDY SAGE  
 DAVID PADGHAM AND  
 JENNIFER BASYE SANDER  
 ED AND JUDY SAVAGE  
 NANCY M. SCHAEFER  
 OWEN AND JACQUELINE  
 SCHAFFER  
 JESSICA SCHLEY^  
 SCHWAB CHARITABLE  
 JOHN AND JUDY SEMAS  
 JEFFREY SHANNON

SUSAN SIMPSON  
 HARVEY SMITH  
 JACK AND BEV SPARROWK\*+  
 MICHAEL SPIESS AND  
 PATRICIA WITT  
 DARREL AND KAREN  
 SWEET\*+  
 SUSIE TAUTRIM  
 THORNTON S. GLIDE, JR.  
 AND KATRINA D. GLIDE  
 FOUNDATION  
 TRISH AND KIM TIMOTHY\*  
 RUTH ROMINGER AND LARS  
 TOMANEK+  
 TS RANCHES\*+  
 MIKE AND JULIE TRUEBLOOD  
 NITA VAIL^  
 SCOTT AND SUSAN VAN DER  
 KAR  
 JOYCE VITUG  
 STEPHEN AND JUDY WALKER

WOLF WEBER AND  
 VERONIQUE GILLARD\*  
 KATERINA AND CLAYTON  
 WEBSTER  
 ERIC AND AREL WENTE\*  
 LITA WEST  
 EFFIE WESTERVELT\*  
 STAN WILLIAMS  
 ALEX WILSON  
 JOHN WILSON  
 CHERLYN WINN  
 ROBERT AND BARBARA ANN  
 WOLFORD  
 EDWIN AND CAROLINE  
 WOODS JR.\*  
 JIM AND CAROLA YOUNGSON  
 PAM ZAM

\*SILVER SPURS  
 +COMPLETED  
 CONSERVATION PARTNER  
 ^VISIONARIES' CIRCLE

## HONORARIA

*IN HONOR OF LOREN BOOTH*  
**BILL GISVOLD\***

*IN HONOR OF DREW DAVIDSON*  
**OGDEN DRISKILL**  
**SUSIE MCGINTY**  
**DENA NOBLE**

*IN HONOR OF MARK HILLIARD*  
**MICHELLE RAE COX^**

*IN HONOR OF LYNN KIRST*  
**ROGER AND POLLY BOOKWALTER**  
**ROSWELL CHEVES**  
**MARY BLACKWOOD COLLIER**  
**DENNIS AND RIKKI EMORY**  
**CAROL AND LUIS FONDEVILA**  
**LINDA AND JACK GORDON**  
**THE PHILLIPS AND HAYES FAMILIES**  
**GENE AND JUDITH JOHNSON**  
**LORRIE AND ROBERT LYONS\***  
**CARL AND KAREN PEUS**  
**SHAYNA ROCKWELL**  
**NITA VAIL^**

*IN HONOR OF NORA HARPER*  
*KRYNYTZKY*  
**LINDA STOCKING**

*IN HONOR OF RUBEN LEAL JR.*  
**MICHELLE RAE COX^**

*IN HONOR OF MIKIE MCDONNELL*  
**ERIN MCDONNELL**  
**ROSE PORRAS**  
**ALISANDRA ROSALES**

*IN HONOR OF K. MARK NELSON*  
**SCOTT LOUGHRIDGE**

*IN HONOR OF MARILYN RUSSELL*

**LONNIE ARNOLD**  
**TERRI LYN ASANO**  
**NANCY BROWN**  
**PATTIE DAVIS**  
**KAREN BRONK FROMING**  
**MARK NGUYEN**  
**SUE PLOTKIN**  
**ANDI SCHREIBMAN**

*IN HONOR OF THE SINTON FAMILY*  
**RICHARD S. RIGGINS\***

*IN HONOR OF STEVE SINTON*  
**CECILIA TONSING**

*IN HONOR OF SUSAN TAYLOR*  
**JOANNE NISSEN**

## MEMORIALS

*IN MEMORY OF WOODY BARNES*  
**BARNEY AND DIANE BARNES,**  
**MOULTON COMPANY**

*IN MEMORY OF LADY BUG DOHERTY*  
**DAN AND BARBARA O'CONNELL\***

*IN MEMORY OF JUDITH B. FRIEND*  
**MICHAEL AND STACY DENNIS\*+**

*IN MEMORY OF SALLY FRIEND*  
**PATRICIA AND HAYES NOEL\***  
**JACK AND LAURIE SINTON\***

*IN MEMORY OF STEVEN D FULLER*  
**JODY FULLER\***

*IN MEMORY OF SENATOR S.I.*  
*HAYAKAWA*  
**GENE PRAT\***

*IN MEMORY OF WINFIELD TED HUNT*  
**ERIC HUNT**

*IN MEMORY OF WILLIAM "BILL" KING*  
**LINDA PRENTISS^**

*IN MEMORY OF COLLEEN KIRST*  
**MARY LOUISE DAYS**  
**LORRIE AND ROBERT LYONS\***

*IN MEMORY OF LUCILLE ROWLAND*  
*KRUEGER*  
**ROBERT KRUEGER\***

*IN MEMORY OF SAMI MACON*  
**LINDA C. ELLIOTT\***  
**JACK AND DARCY HANSON\***

*IN MEMORY OF MICHAEL J. PELLIZZON*  
**PETER, PAM, GIANA AND JOHN**  
**PELLIZZON**

*IN MEMORY OF LUCY KEEGAN*  
*PENNING*  
**DAN AND BARBARA O'CONNELL\***

*IN MEMORY OF LELAND RUIZ*  
**PAUL AND KATHY SANKEY\***

*IN MEMORY OF JIM AND NORMA*  
*SINTON*  
**VERONIQUE GILLARD AND WOLF**  
**WEBER**

*IN MEMORY OF STEVE STOCKING*  
**LINDA STOCKING**

*IN MEMORY OF STEVE TELLAM*  
**E.A. RANCHES\***

*IN MEMORY OF SHELIA VARIAN*  
**J W DAVISSON**  
**BEVERLY LEWEY**

*IN MEMORY OF HUGH WALKER*  
**WALKER FAMILY RANCHES\*+**

# 3 GREAT WAYS TO GIVE FROM YOUR IRA

Robin Flournoy chose to help further our mission by listing the Rangeland Trust as a beneficiary of her retirement account. Many other donors have also made charitable gifts through their IRAs as a way to reduce tax liability on their heirs. Here are some ways that you can use your own IRA to help a cause you care about, while also reducing the tax bill for you and your next generation.

## 1. Make Your Gift Today

If you're 70½ or older, you can make a tax-free gift to the Rangeland Trust. Benefits include:

- ★ See the difference you're making today.
- ★ Pay no income taxes on the gift. The transfer doesn't generate taxable income or a tax deduction.

If you are required to take minimum distributions, your gift can satisfy all or part of your obligation.

## 2. Magnify Your Impact After Your Lifetime

You can name the Rangeland Trust as a beneficiary of your retirement account. This is a great option for extending support from your IRA beyond your lifetime. It costs you nothing today.

Here's how:

1. Contact your IRA administrator for a change-of-beneficiary form, or simply download a form from your provider's website.
2. Name us and the gift percentage on the form. (Federal ID # is 31-1631453)
3. Let us know about your plans so we can thank you and welcome you into the Visionaries' Circle!

## 3. Create a Gift That Pays You

If you are 70½ or older, you can use your IRA to create a charitable gift annuity. Get fixed, reliable income for life by making a one-time election of up to \$53,000 (without being taxed on the distribution, which also counts toward your minimum distribution).

Whether you make your impact through the Rangeland Trust today or after your lifetime, your gift matters. Please contact Shannon Foucault at (916) 444-2096 or [sfoucault@rangelandtrust.org](mailto:sfoucault@rangelandtrust.org) to discuss your goals.

*The information in this article was accurate at the time of printing. This is not intended as legal or tax advice. For such advice, please consult an attorney or tax advisor.*

An IRA is an appealing way to save for retirement. But eventually, the tax bill comes due—when you take your annual distributions and again when you leave your assets to heirs. If you want to avoid the tax bite and make an impact on our mission, consider a gift to rangeland conservation.

## HANSON RANCH STORY CONT.

land's continuance in ranching.

In 2013, Louise chose to partner with the California Rangeland Trust to extinguish the development rights on the property by donating a conservation easement on the entire 14,000-acre ranch. Her decision secured the land and her ranching legacy indefinitely.

"Financial gain was not the motivation behind the easement; she probably would have made more money selling it off," Jeff Mathis, Louise's great-nephew and current manager of the ranch, attested. "She wanted to make sure that the land would remain intact and be used for ranching in the years ahead."



Stephanie and Jeff Mathis along with their sons, Lewis and Zane.

Louise passed away in 2014 at the age of 99, just after the conservation easement was completed. After her passing, Jeff and his wife, Stephanie, along with their sons, Lewis and Zane, assumed responsibility of the operations and to this day, continue to carry out Louise's goals for the ranch. Over the past decade, they have worked to grow their operations without the threat of development or heavy tax burdens looming over them.

"Without the easement, I am not sure that we would have been able to hold on to the ranch on our own. It's a great comfort knowing that we can direct our focus to caring for the land and know that it is protected into the future," explained Jeff.

Through their cow/calf operation, the Mathis family reinvests in the land, while prioritizing its health for future generations. Much like Louise's childhood, Jeff and Stephanie's sons are involved in the management of the ranch and have developed an appreciation for the land and the work that goes into stewarding it.

"The boys have been riding since they were in diapers," Stephanie reminisced. "While on the ranch, they have been able to develop a lot of skills and work ethic, along with a genuine love of cattle, nature, and the work we do."

Acknowledging that they have time before determining who will succeed them in running the ranch in the future, Jeff and Stephanie encourage their boys to explore interests beyond the fence line. Meanwhile, each day, Jeff and Stephanie rise and continue working to ensure their children and every generation that follows has a place to forge shared life experiences and meaningful memories while also maintaining a connection to their family heritage, just as Louise intended.

"There are a lot of reasons that my family still ranches, some could say it is luck or location, but I like to think it is because each generation has taught the next how to work and love the land," Jeff shared. "And that is the reason I get up every morning."

In the next two decades, the Mathis family will face the task of determining who will be next to take over the ranch. Fortunately, Louise's foresight and decision to conserve the ranch guarantees that whoever steps into that role will have the assurance that the integrity of the land will endure forever. ☺

*By: Madison Goss, Communications Specialist*

### EDITOR

ALYSSA ROLEN

### CONTRIBUTING WRITERS

MICHAEL DELBAR, BRENT DUKA, SHANNON FOUCAULT, MADISON GOSS, ALYSSA ROLEN

### PHOTOS PROVIDED BY

MADISON GOSS, STACY JUDD, MATHIS FAMILY, JARED MATHIS, MOORE FAMILY, SARAH KATHLEEN, KARLA MILLER, ALYSSA ROLEN

### LAYOUT

ALYSSA ROLEN

### CONTACT US

3900 LENNANE DR., SUITE 210  
SACRAMENTO, CA 95834

916.444.2096 | RANGELANDTRUST.ORG  
INFO@RANGELANDTRUST.ORG

California Rangeland Trust is a 501(c)(3) nonprofit organization, federal tax identification #31-1631453.



Platinum  
Transparency  
2024

Candid.

A photograph showing two people riding horses on a grassy hillside. The scene is captured from a low angle, looking up the slope. The background is a soft, hazy landscape under a bright sky.

# Conserving YOUR LEGACY

Please join us for an engaging discussion about transitioning your ranching operations to future generations. The program will feature:

- ★ Tools and techniques to help you get your succession process started
- ★ An opportunity for you to “ask the experts”: Appraiser, attorney, financial advisor, ag lender, and more
- ★ Ranching families telling their own success stories with business transition

**June 5, 2024 | 8 AM - 1 PM | San Luis Obispo County Farm Bureau Office**

*4875 Morabito Pl, San Luis Obispo, CA 93401*

Cost to attend: \$25 includes coffee, light breakfast items, and lunch from Firestone Grill

For information and to register, contact Robin Hanson, [rhanson@rangelandtrust.org](mailto:rhanson@rangelandtrust.org) or call (916) 444-2096.